

**auDA REQUEST FOR TENDER:
REGISTRY LICENCE AGREEMENT FOR .AU SECOND LEVEL DOMAINS**

TENDER EVALUATION REPORT, OCTOBER 2005

BACKGROUND

auDA released the Request for Tender (RFT) for provision of registry services in .au 2LDs on 30 August 2005. The RFT closed on 30 September 2005.

EVALUATION PANEL

The Evaluation Panel comprised:

- Tony Staley, auDA Chair
- Greg Crew, auDA Director
- Chris Disspain, auDA CEO
- Jo Lim, auDA CPO
- Craig Ng, Maddocks (legal adviser)
- John Higgins, Hayes Knight (financial adviser)
- David Keegel, Cybersource (technical adviser)
- Keith Davidson, InternetNZ.

David Keegel was assisted by Neil Murray, Cybersource.

A Probity Plan was developed and adopted by the auDA Board prior to the tender process commencing. The Panel received probity advice from its probity advisers David Baird and Genevieve Wallace, Maddocks. A final probity report will be provided following the Board's consideration of this evaluation report and decision regarding acceptance of tenders.

TENDER RESPONSES

Two tender responses were received:

1. AusRegistry Pty Ltd, received at 12.49pm on 30 September
2. [REDACTED] received at 2.10pm on 30 September (late tender).

The Panel decided to accept the late response from [REDACTED] under clause 13.5 of the RFT.

EVALUATION PROCESS

The Panel held three meetings. The evaluation process used by the Panel was outlined in clause 6.2 of the RFT.

Stage One – threshold requirements

Both tenders were evaluated as to whether the threshold requirements were satisfied. The Panel decided that:

- the response from AusRegistry met the threshold requirements
- the response from [REDACTED] did not meet the threshold requirements and therefore would not be considered further.

Stage Two – evaluative criteria

The Panel evaluated and scored the AusRegistry tender against the evaluative criteria as follows:

Evaluative Criteria (clause 8.2)	Average Panel Score
1. Proven capacity to manage a domain names registry or a comparable registry, or experience in DNS operations	24 ³ / ₄ / 25 (99%)
2. Price of domain names to Registrars	19/22 (86%)
3. Organisation and management capability	18/20 (90%)
4. Services to Registrars	15/16 ¹ / ₂ (91%)
5. Strategic plan and operations plan	15 ¹ / ₂ /16 ¹ / ₂ (94%)

The overall score was 92%, and the average score for each criterion was also 92%.

Stage Three – evaluation of transition plans

The Panel was not required to conduct this stage of the evaluation process due to the outcome of Stage One.

PANEL'S RECOMMENDATION

The Panel recommends that the tender for provision of registry services in .au 2LDs be awarded to **AusRegistry Pty Ltd**.