**Template 3 –**

**Detailed Responses to Project Goals & Risks**

Please answer the following questions by inserting your responses to each question in the rows below. The response row is not size limited.

## **Project Goals**

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| Please describe your ability to meet and deliver on the Registry Transformation Project goals (described in section 3 of the RFT).  |
| **Response** |

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| Please describe how you will minimise switching costs for existing accredited registrars to the new registry system. |
| **Response** |

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| Please describe your flexibility, including the ability to make changes to software to customise for auDA’s requirements and the degree of ongoing innovation. auDA expects the respondent to adjust to changes in technology, size or volume of the Services and overall business requirements of auDA during the course of any agreement. |
| **Response** |

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| Please demonstrate your commitment to continuous improvement processes.  |
| **Response** |

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| Please describe your ability to engage and build trust with the Australian Government and the Australian Internet Community (including registrars, auDA members, the Australian Government, and users of .au). Please give examples of similar engagements in other jurisdictions.  |
| **Response** |

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| Please describe your ability to contribute to policy developments in Australia and internationally. Please give examples of similar engagements in other jurisdictions. |
| **Response** |

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| Please describe and provide examples of your ability in relation to knowledge sharing, identifying skills gaps, and building relationships. |
| **Response** |

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| Please demonstrate and provide examples of your understanding of, or ability to be informed of, auDA’s regulatory and operating environment.  |
| **Response** |

## **Risk Management**

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| Please describe your proposed management and technical personnel nominated to provide Services and your commitment to retaining these key personnel.  |
| **Response** |

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| Please describe your experience and performance history in applying services to a top level domain of similar scale and complexity of the .au ccTLD. |
| **Response** |

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| Please describe your plan for the *transition-in* of registry services. Describe the methods, practices, tools and techniques that will result in the seamless transition of the Services, and to commit to achieving the transition during a specified period.The plans should describe the approach, plan, schedule and resources to complete *transition-in* of registry services. Please provide examples of previous implementations of your proposed transition-in plans in respect of a registry to a similar scale of the .au registry.  |
| **Response** |

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| --- |
| Please describe your plan for the *transition-out* of registry services. Describe the methods, practices, tools and techniques that will result in the seamless transition of the Services and to commit to achieving the transition during a specified period.The plans should describe the approach, plan, schedule and resources to complete *transition-out* of registry services. Please provide examples of previous implementations of your proposed transition-out plans in respect of a registry to a similar scale of the .au registry. |
| **Response** |

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| Please describe your Business Continuity and Disaster Recovery plan. Please provide examples of previous implementations of your proposed business continuity and disaster recovery plan in respect of a registry to a similar scale of the .au registry. |
| **Response** |

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| Please describe your approach to change management at an organisational and operational level. |
| **Response** |

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| Please describe your approach to monitoring regulatory (e.g. privacy) changes, and cyber security threats. |
| **Response** |

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| Please describe your approach to monitoring and responding to cyber security incidents. |
| **Response** |

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| Please describe your willingness to accept the Key Principles in Annexure B of the RFT.  |
| **Response** |